



# FRONTIERS

CLINICAL & TRANSLATIONAL  
SCIENCE INSTITUTE

AT THE UNIVERSITY OF KANSAS

**Communication is Key:  
Discover Ways to Build Trust,  
Create Genuine Relationships, &  
Spark Community Impacts**





# True Crime Genre Fans?



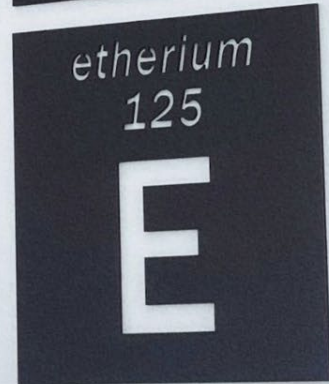
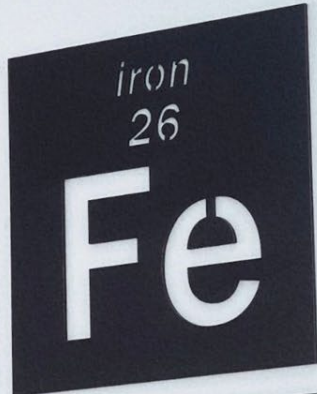
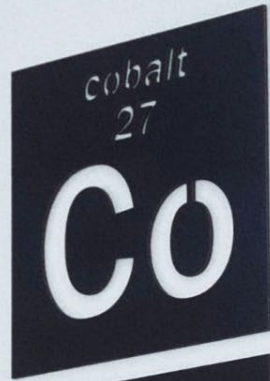
VANTIUS

# True Detective Story





# You Just Had a Detective Experience



# Presentation to Community Advisory Board

# Feedback

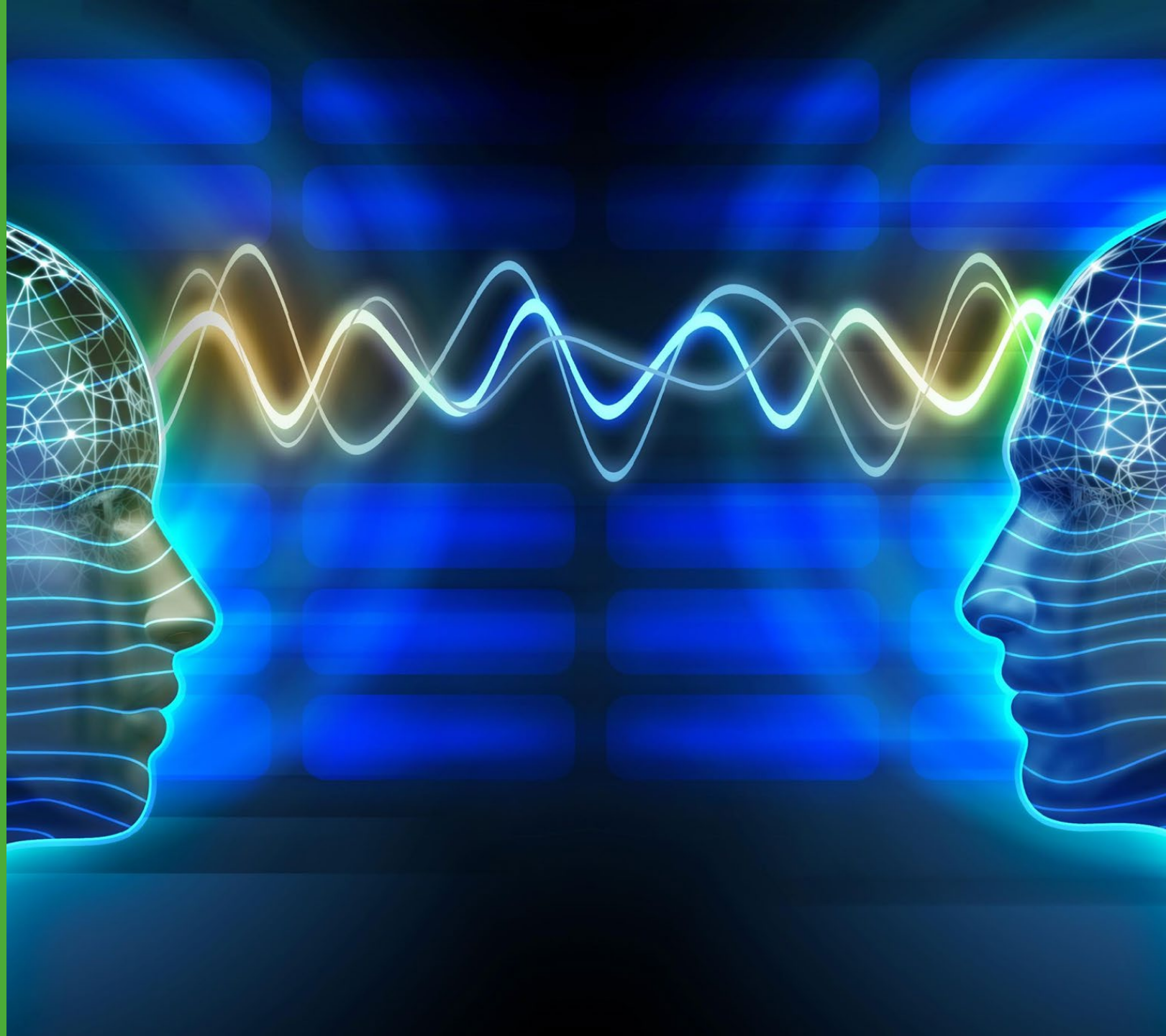




**Nothing changed except...**



# The Story





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# Universal Connector



A close-up photograph of construction workers on a site. In the foreground, a person's hand is visible, holding a wooden-handled trowel and leveling a surface of wet, grey concrete. The concrete is being poured from a white bucket. In the background, another worker's arm is visible, holding a wooden board. The scene is outdoors, with a blurred background of trees and a bright sky. The overall tone is professional and focused on the construction process.

**Build Trust**

**Grow Genuine  
Relationships**





# **Spark Community Impacts**



# Hurdles

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# HOW?!





# Boost Emotional Intelligence



**Upserve**



# Start with Your Why



# Open Doors



# Go Where the People Are



# 2 Worlds

Physical  
& Digital



Social Networks

85%

# The Power of Social Media

The  
New York  
Times





Keith Lee



@keith\_lee125

366

Following

10.8M

Followers

384.5M

Likes

Follow



Join the family

Married Dad

Contact : Keith@v1sionventures.com

[https://linktr.ee/Keith\\_lee125](https://linktr.ee/Keith_lee125)

Q&A

Tips



charli d'amelio



@charlidamelio

1287

Following

150.1M

Followers

11.3B

Likes

Follow



Q&A



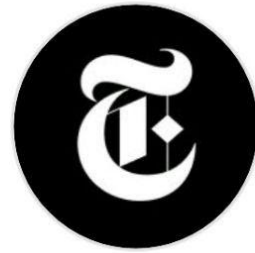
Supporting: American Dance Movement







The New York Times



@nytimes

3

Following

26.9K

Followers

197.2K

Likes

Follow




We seek the truth and help people understand the world.

[nytimes.com/TikTok](https://nytimes.com/TikTok)



← The New York Times 🔔 ⋮



@nytimes ✓

3 Following 26.9K Followers 197.2K Likes


[Follow](#) ⌵ ⌵

We seek the truth and help people understand the world.

[nytimes.com/TikTok](https://nytimes.com/TikTok)

☰ 📍

← Keith Lee 🔔 ⋮



@keith\_lee125 ✓


366 Following 10.8M Followers 384.5M Likes

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Join the family 🏠  
Married Dad 🔄  
Contact : Keith@v1sionventures.com  
[https://linktr.ee/Keith\\_lee125](https://linktr.ee/Keith_lee125)

🗨️ Q&A 🎯 Tips

← charli d'amelio 🔔 ⋮



@charlidamelio ✓

1287 Following 150.1M Followers 11.3B Likes

[Follow](#) ⌵

🗨️ Q&A 🌐 Supporting: American Dance Movement

☰ 📍



# How Do You Bring People to the Table?



**1) Engage**



**2) Inform**



**3) Inspire**



# Bi-Directional!



# Step 1: Engage



**X Words Per Day**



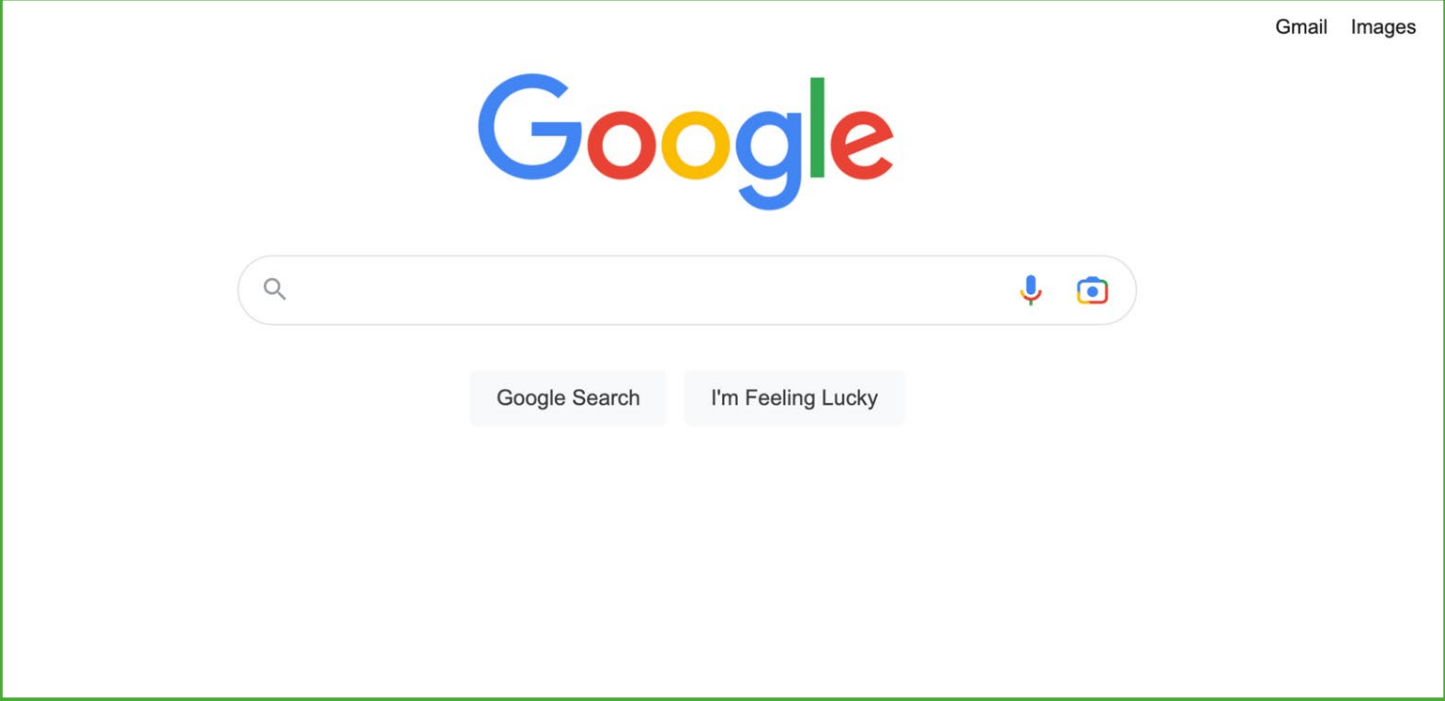
# The Goldfish Rule





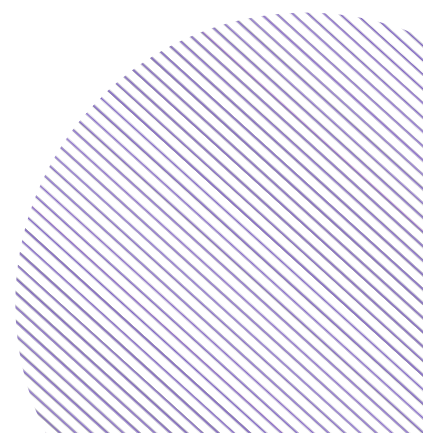
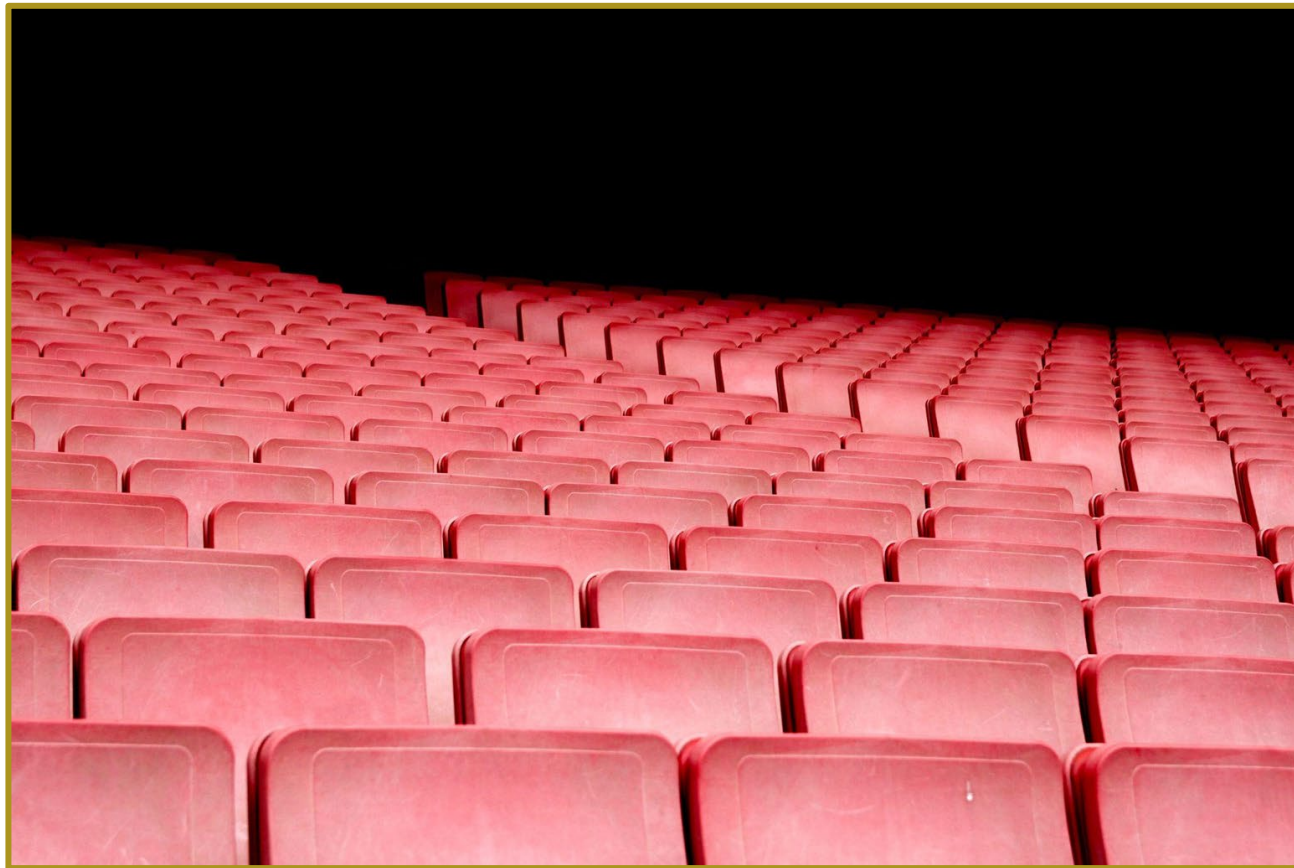
**Seconds**

**Build Enough Trust  
For Community  
Members to Accept  
Your Invitation**



# Prepare





**Be There**



**Connect**



**Ask + Listen**



# Discover Shared Vision





**Give First**

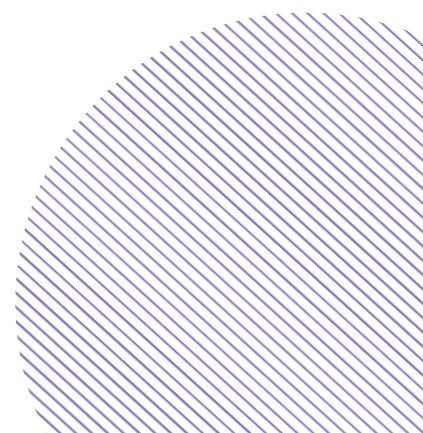




**Embrace Discomfort**



**Mirror**





# Body Language



X%

of communication is nonverbal



# Free Tools to Engage



# AnswerThePublic.com


Discover what people are **asking** about...

Enter a topic, brand or product...

us United States

English

SEARCH

 Use 1-2 words for best results

Explore what the world  
is searching

# Google Trends

Enter a search term or a topic



Or start with an example

HIDE

● Taylor Swift ● Kim Kardashian



Interest by subregion, Past 7 days, United States

● World Cup



Interest by region, Past 7 days, Worldwide

● Soccer ● American football



Interest by subregion, 2004 - present, United States

< Showing 1-3 of 6 examples >





# Survey Question

# Invitation: Accepted!





**Step 2: Inform**

# X% of adults

Did not have a clear idea of what the term “scientific study” meant, according to the National Science Foundation.

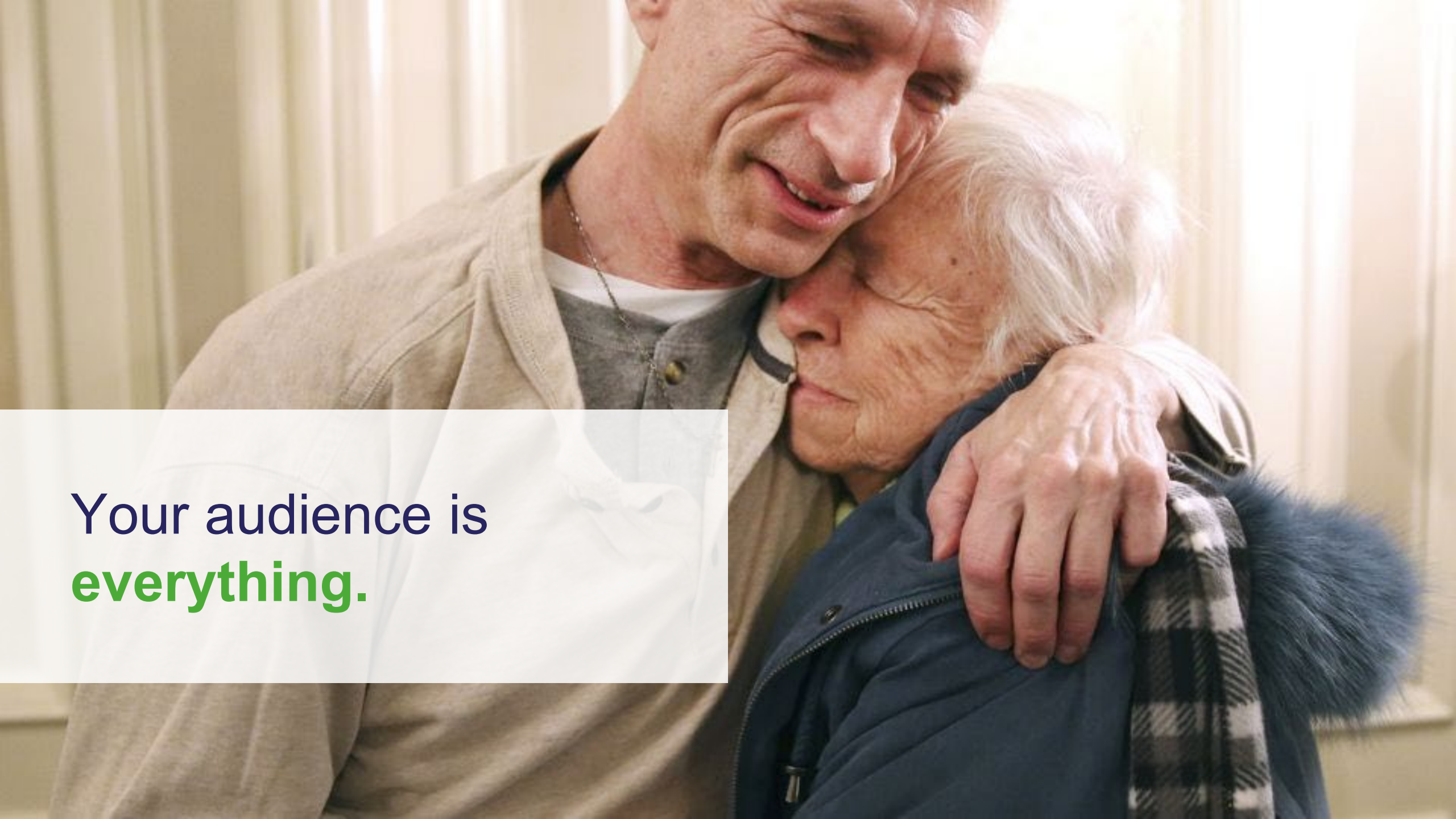
**X%**

of adults don't have the health literacy they need to navigate the health system, according to the Agency for HealthCare Research and Quality.



# Health Literacy and Health Equity





Your audience is  
**everything.**

# Meet People Where They Are







# X Times

more than facts

# Recipe for Great Stories



**Emotion**



**Conflict**



**Unexpected  
Social  
Currency**

# Recipe for Great Stories



**Practical Value**



**Simple and Concrete**



**Triggers**

# Emotion



**Conflict**



# Unexpected Social Currency



# Triggers



**Simple &  
Concrete**







**37 grams of  
saturated fat**



**“A medium-sized buttered popcorn at a typical neighborhood movie theatre contains more artery-clogging fat than a bacon-and-eggs breakfast, Big Mac and fries for lunch, and steak dinner with all the trimmings - COMBINED!”**



# Router: A Methodology for the Typical Unification of Access Points and Redundancy

## ABSTRACT

Many physicists would agree that, had it not been for congestion control, the evaluation of web browsers might never have occurred. In fact, few hackers worldwide would disagree with the essential unification of voice-over-IP and public-private key pair. In order to solve this riddle, we confirm that SMPs can be made stochastic, cacheable, and interposable.

## How three MIT students fooled the world of scientific journals

A decade later, CSAIL alumni reflect on their paper generator and reveal a new fake-conference project.

 [Watch Video](#)

Adam Conner-Simons | CSAIL

April 14, 2015





**Emotional Intelligence**

**Game Time!**





# Mouse model







**Therapy**

**Therapeutics**



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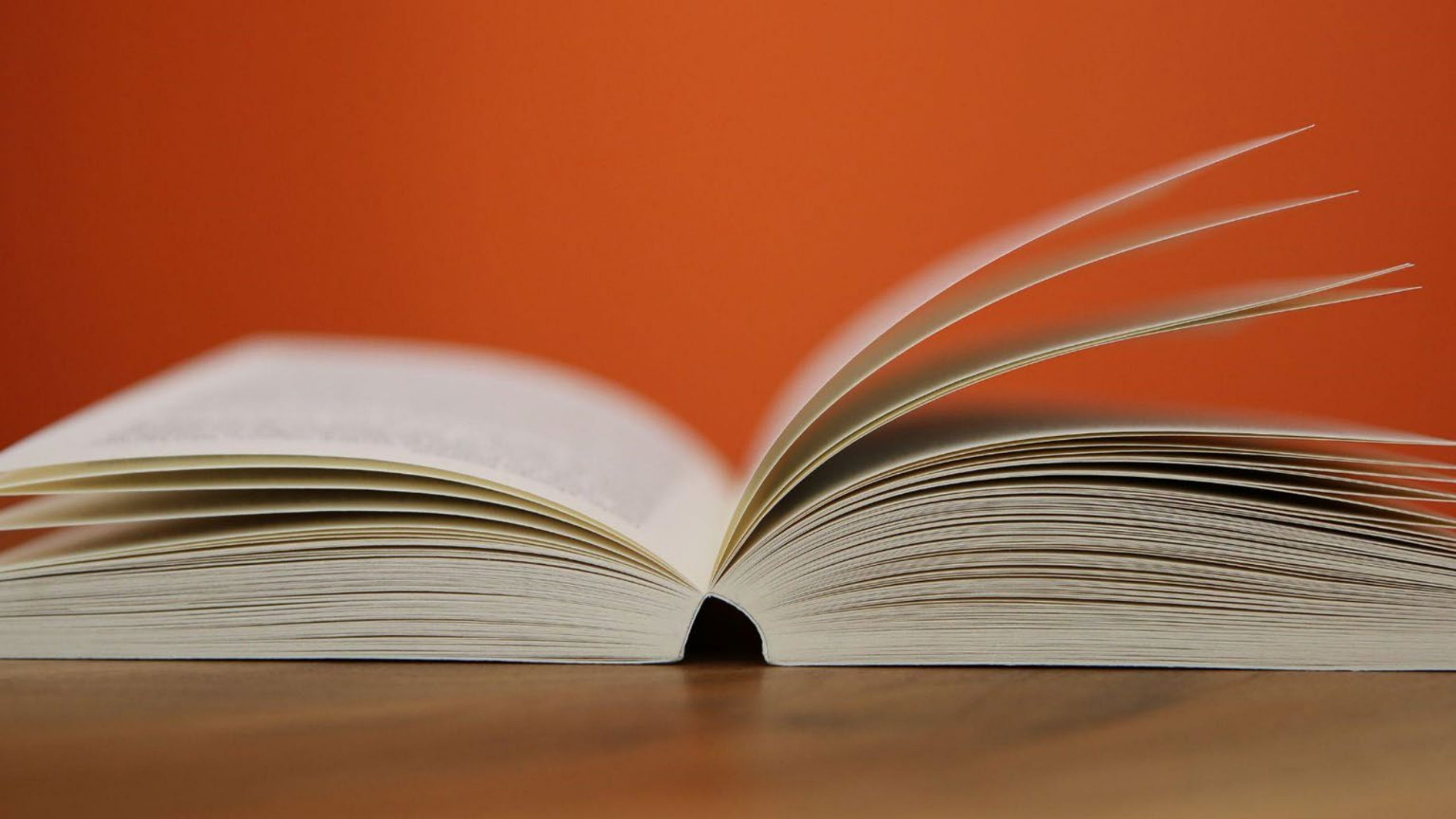
# LAW & ORDER

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## SPECIAL VICTIMS UNIT



# PI AGENTS



# Novel



# Practical Value







**NO ONE CARES.**



# Can vitamin D reduce the risks of COVID-19? Help us find out.

## Before



Our research has found that people with vitamin D deficiency are more likely to test positive for COVID-19. Other studies have also found that people with vitamin D deficiency have more severe outcomes of COVID-19. University of Chicago researchers are recruiting people to study if vitamin D supplements can reduce the risk and severity of COVID-19. Participants take daily vitamin D supplements and answer 5 short online surveys about their health over 1 year.

To be eligible, you must be age 18 or older, live in U.S., and not have a health condition that would prevent you from taking vitamin D supplements in this study. You may be eligible even if you have had COVID-19 or received a COVID-19 vaccine.

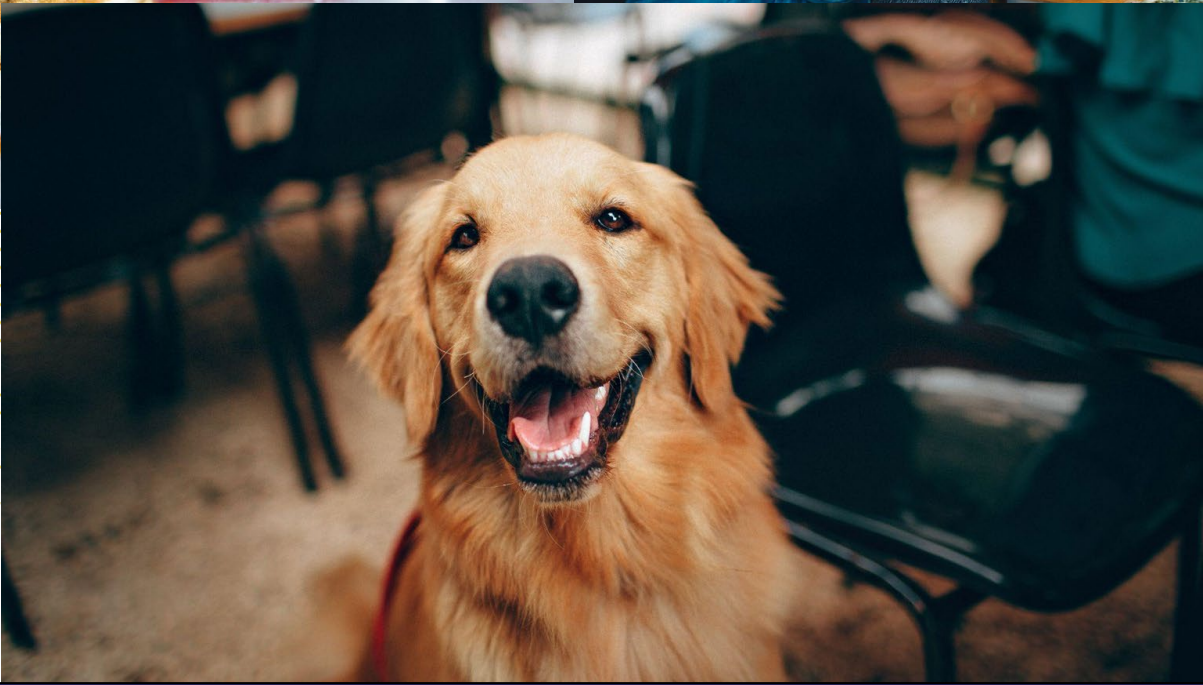
# After

A large graphic featuring a grid of 20 diverse people's faces, arranged in 4 rows and 5 columns. The faces are set against various colored backgrounds. Overlaid on the center of the grid is the text 'Want COVID-19 gone? Let's see if Vitamin D can help!' and a green button with the text 'CONNECT WITH THE TEAM'.

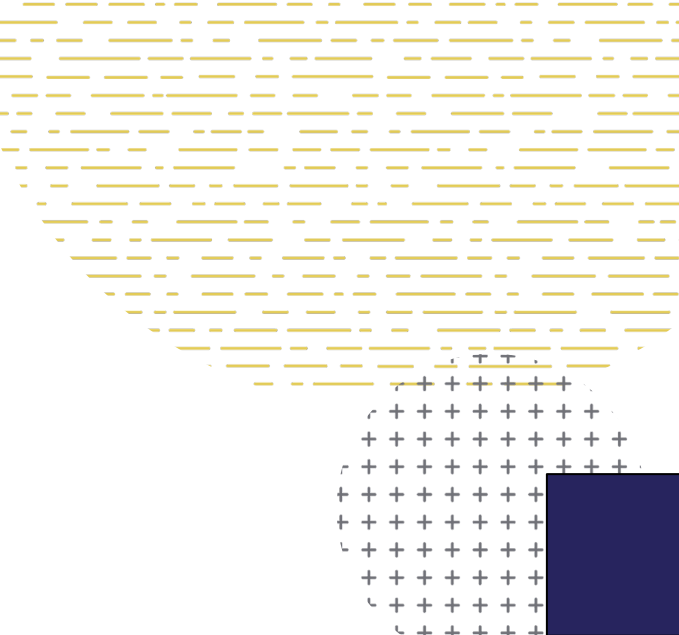
**Want COVID-19 gone?**  
Let's see if Vitamin D can help!

**CONNECT WITH THE TEAM**

**2,300 +**  
**Interested Participants**



# Across Demographics



# BEFORE

Hide Filters Download Subscribe to RSS

Showing: 1-10 of 15,852 studies 10 studies per page Show/Hide Columns

Row	Saved	Status	Study Title	Conditions	Interventions	Locations
1	<input type="checkbox"/>	Recruiting	<a href="#">Rehabilitation After Breast Cancer</a>	• Breast Cancer	• Behavioral: Individually tailored nurse navigation	• Rigshospitalet Copenhagen, Denmark
2	<input type="checkbox"/>	Recruiting <span style="background-color: #007bff; color: white; padding: 2px;">NEW</span>	<a href="#">Carboplatin +/- Nivolumab in Metastatic Triple Negative Breast Cancer</a>	• Breast Cancer	• Drug: Carboplatin • Drug: Nivolumab	• Beth Israel Deaconess Medical Center Boston, Massachusetts, United States • Dana-Farber Cancer Institute Boston, Massachusetts, United States
3	<input type="checkbox"/>	Recruiting	<a href="#">A Phase II Study of Nivolumab in Combination With Cabozantinib for Metastatic Triple-negative Breast Cancer</a>	• Breast Cancer	• Drug: Nivolumab • Drug: Cabozantinib	• Dana-Farber Cancer Institute Boston, Massachusetts, United States
4	<input type="checkbox"/>	Not yet recruiting	<a href="#">Supine MRI in Breast Cancer Patients Receiving Neoadjuvant Therapy</a>	• Breast Cancer	• Device: Supine MRI • Other: Neoadjuvant Therapy • Device: Ultrasound • (and 2 more...)	• Brigham and Women's Hospital Boston, Massachusetts, United States • Dana Farber Cancer Institute Boston, Massachusetts, United States
5	<input type="checkbox"/>	Not yet recruiting	<a href="#">Preoperative Accelerated Partial Breast Irradiation for Triple Negative Breast Cancer Using Proton Beam Scanning</a>	• Breast Cancer	• Radiation: Accelerated Partial Breast Irradiation • Device: AlignRT	• Massachusetts General Hospital Boston, Massachusetts, United States
6	<input type="checkbox"/>	Recruiting	<a href="#">Telephone OncoGériatric Followed in the Management of Elderly Patients Treated for Cancer or Haematological Malignancy</a>	• Cancer • Hematologic Malignancy	• Other: Nurse telephone contact	• Centre Hospitalier Bayeux, France • CHU Caen, France • Centre François Baclesse Caen, France • (and 2 more...)
7	<input type="checkbox"/>	Recruiting	<a href="#">Neratinib +/- Fulvestrant in HER2+, ER+ Metastatic Breast Cancer</a>	• Breast Cancer	• Drug: Neratinib • Drug: Fulvestrant	• Dana Farber Cancer Institute Boston, Massachusetts, United States
8	<input type="checkbox"/>	Not yet recruiting	<a href="#">Feasibility of an Individualized Goals of Care Discussion Guide for Advanced Breast Cancer</a>	• Breast Cancer	• Other: IGCDG	• Massachusetts General Hospital Boston, Massachusetts, United States

**Filters**

**Recruitment Status**

**Clinical Study** :

- Not yet recruiting
- Recruiting
- Enrolling by invitation
- Active, not recruiting
- Suspended
- Terminated
- Completed
- Withdrawn
- Unknown status<sup>†</sup>

Expanded Access

**Eligibility Criteria**

**Age** :

years OR

**Age Group** :

- Child (birth-17)
- Adult (18-65)
- Senior (66+)

**Sex** :

- All
- Female
- Male

Accepts Healthv

# AFTER



## MatchMake A Difference.™

SIGN UP 



Pick the health causes you care about below.



Match with volunteer opportunities.

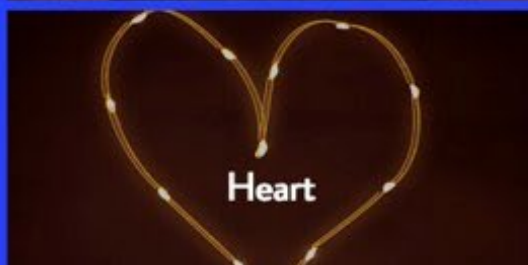


Click "I'm interested" to talk with the team!



**\*Pro Tip** You can even do some things from home.

## Join Your Favorite Teams.







[home](#)

[breast cancer](#)

[start savings hoomans](#)

[join da pack](#)

[who we r](#)

[statemints](#)

# We Luv You, Hooman

SIGN UP





[home](#)

[breast cancer](#)

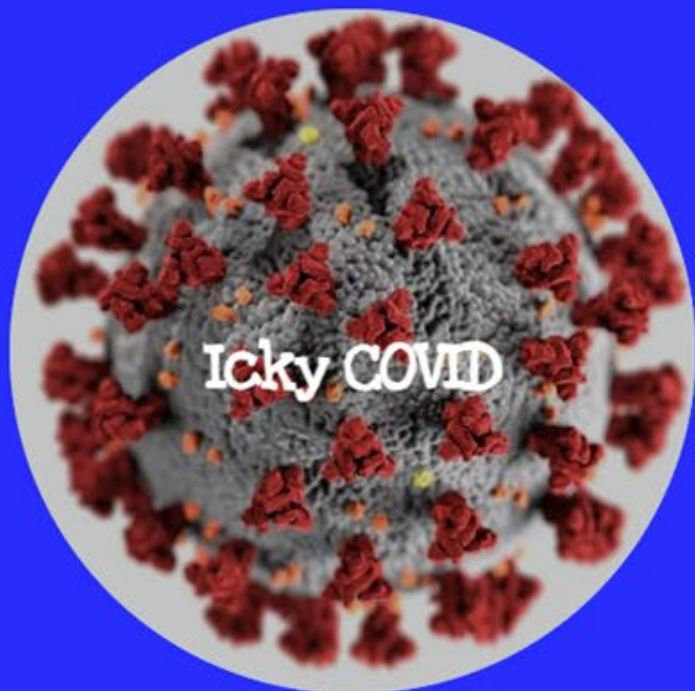
[start savings hoomans](#)

[join da pack](#)

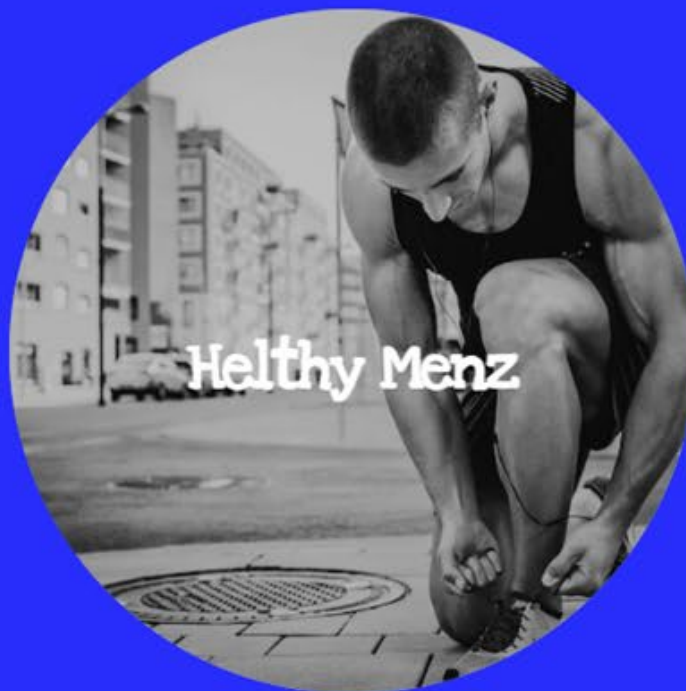
[who we r](#)

[statemints](#)

# Sniff out yur favorite teamz



Icky COVID



Helthy Menz



Helthy Womanz

Cuz dey gives us cheese snackz.

---



Cuz dey makes us laughz!

---





**All** *of* **US**<sup>SM</sup>

**THE FUTURE OF HEALTH BEGINS WITH YOU**

The  
Precision  
Medicine  
Initiative<sup>®</sup>



# Free Tool to Inform

# Hemingwayapp.com

Feedback | Help

Bold Italic H1 H2 H3 Quote Bullets Numbers Link

Write Edit

Desktop App

Just Released!  
Version 3.0!

Like 8.7K

Tweet

## Hemingway App makes your writing bold and clear.

The app highlights lengthy, complex sentences and common errors; if you see a yellow sentence, shorten or split it. If you see a red highlight, your sentence is so dense and complicated that your readers will get lost trying to follow its meandering, splitting logic — try editing this sentence to remove the red.

You can utilize a shorter word in place of a purple one. Mouse over them for hints.

Adverbs and weakening phrases are helpfully shown in blue. Get rid of them and pick words with force, perhaps.

Phrases in green have been marked to show passive voice.

You can format your *text* with the toolbar.

Hemingway  
Editor

Readability

Grade 6

Good

Words: 133

Show More ▾

2 adverbs, meeting the goal of 2 or fewer.

1 use of passive voice, meeting the goal of 2 or fewer.

1 phrase has a simpler alternative.

1 of 11 sentences is hard to read.



# Step 3: Inspire

# Give Platform Share Their Experience, Their Why



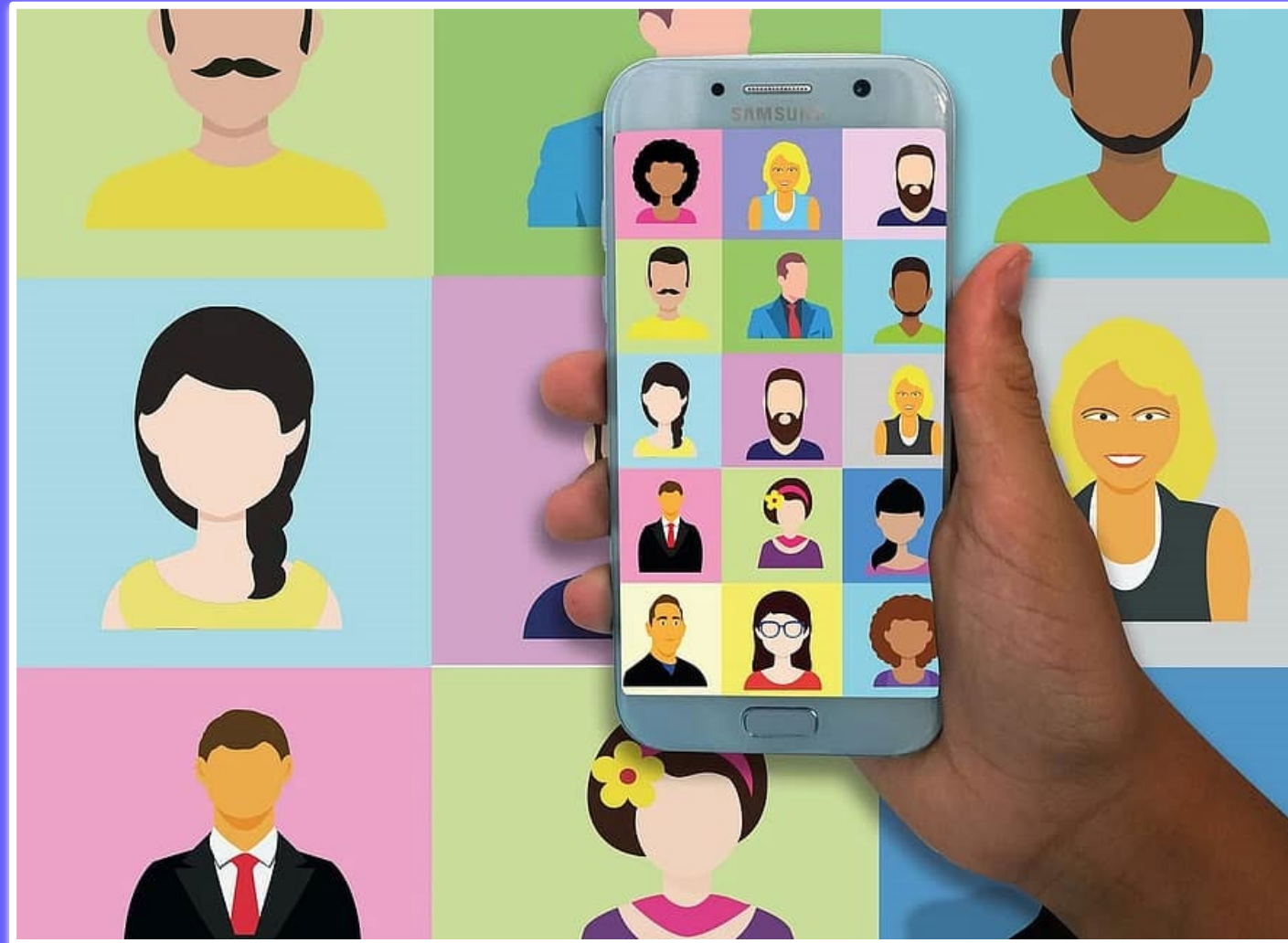
# Spark Emotion





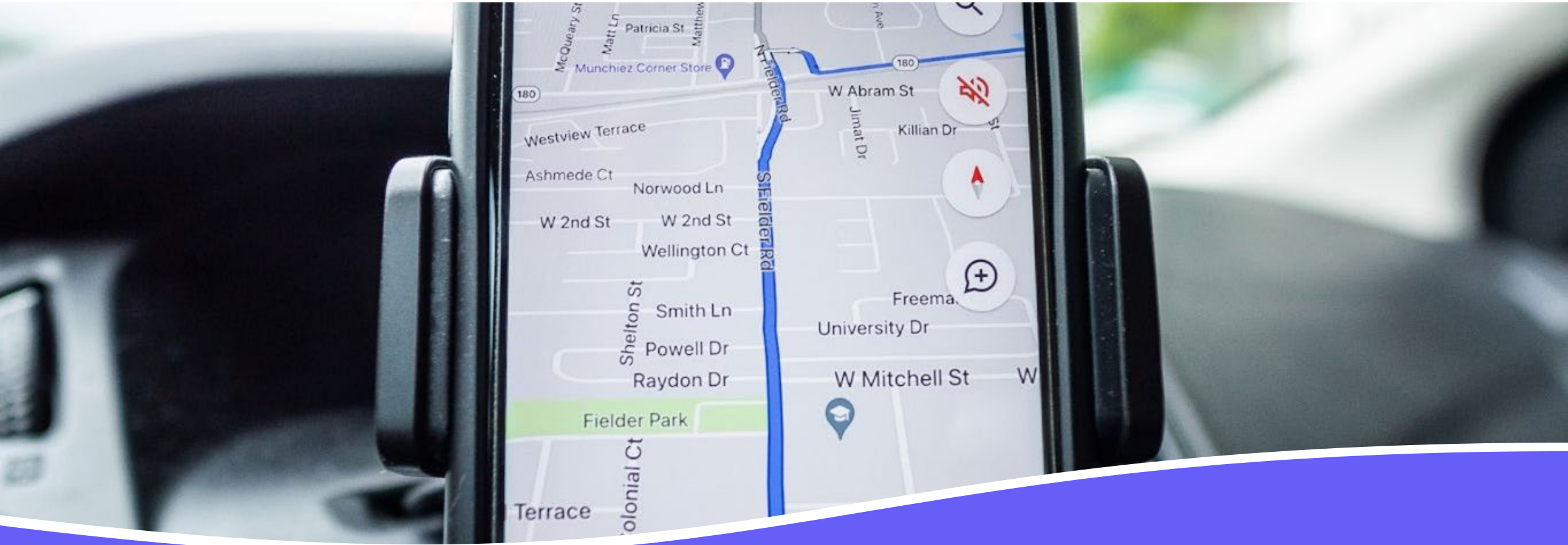
**Help Friends, Family, Next Generation**

# Who Else Do You Recommend?



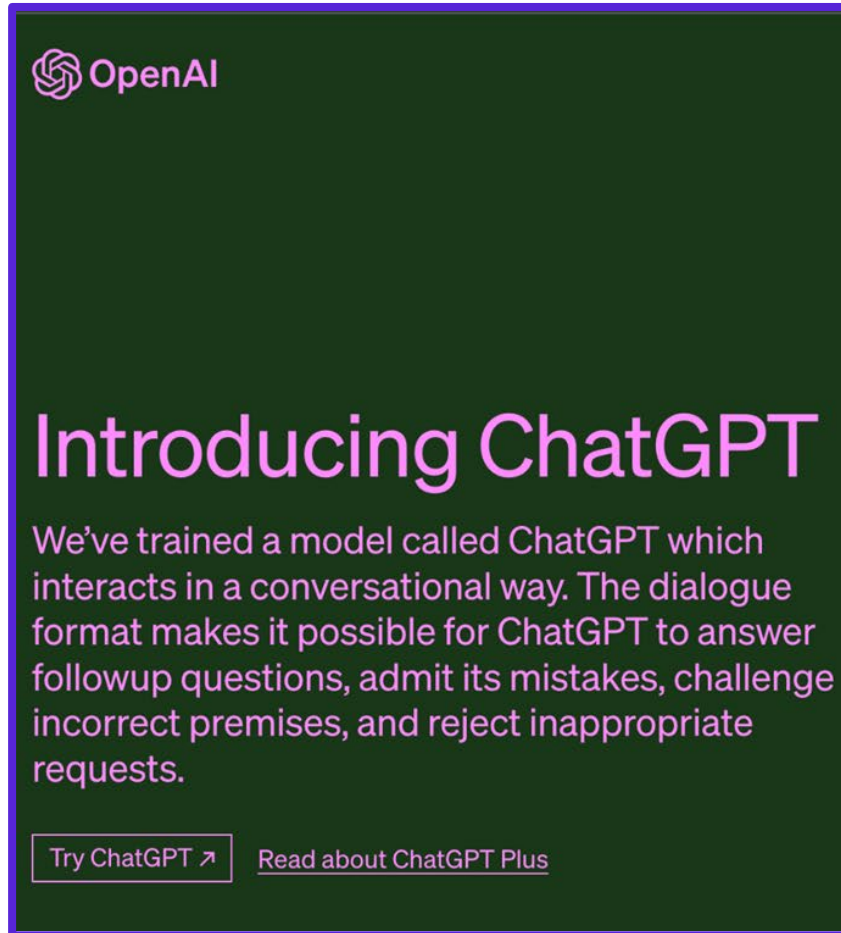
# Free Tools to Inspire

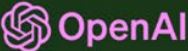




**Focus on shared vision - and final destination!**

# Stay in Touch: Create Vision-Focused Communications



 OpenAI

## Introducing ChatGPT

We've trained a model called ChatGPT which interacts in a conversational way. The dialogue format makes it possible for ChatGPT to answer followup questions, admit its mistakes, challenge incorrect premises, and reject inappropriate requests.

[Try ChatGPT ↗](#) [Read about ChatGPT Plus](#)

## ChatGPT



### Examples

"Explain quantum computing in simple terms" →

"Got any creative ideas for a 10 year old's birthday?" →

"How do I make an HTTP request in Javascript?" →



### Capabilities

Remembers what user said earlier in the conversation

Allows user to provide follow-up corrections

Trained to decline inappropriate requests



### Limitations

May occasionally generate incorrect information

May occasionally produce harmful instructions or biased content

Limited knowledge of world and events after 2021



**mailchimp**

**HubSpot**



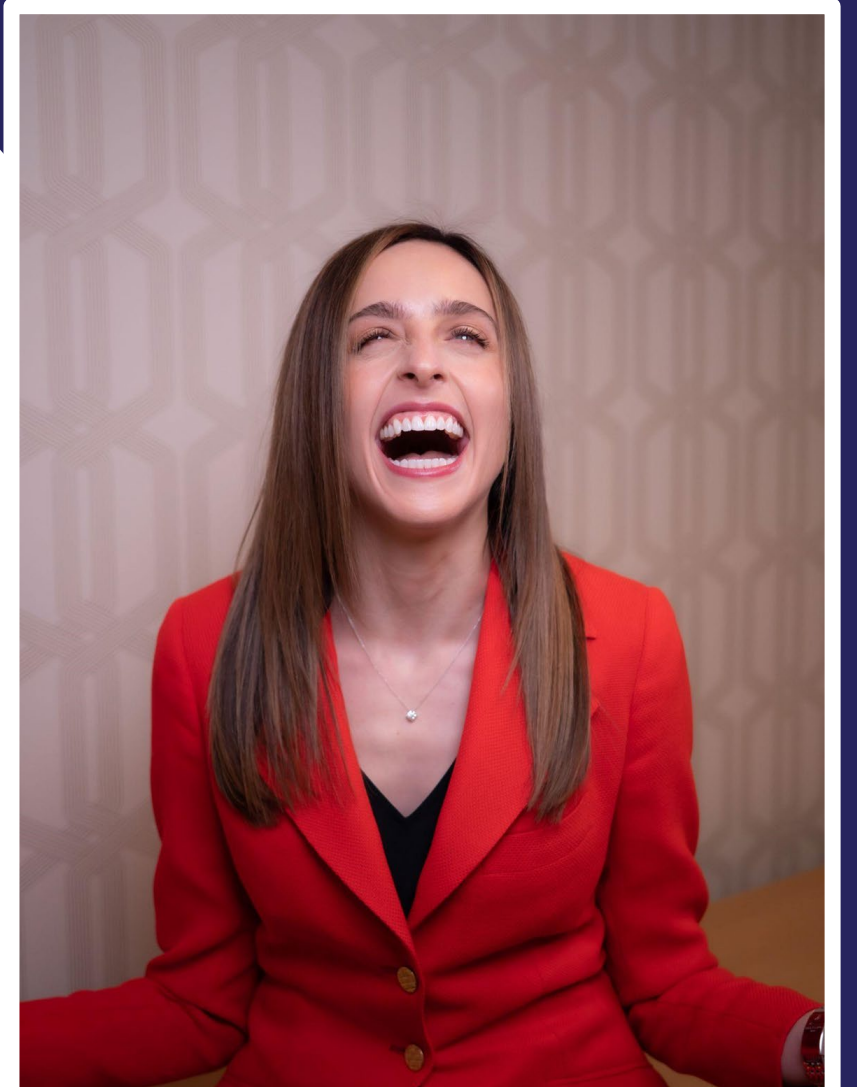
- **Practice**
- **Upserve**
- **Engage**
- **Inform**
- **Inspire**

**Let's connect.**

**Sara@Jargonectomy.com**

**@saraserritella**

**Learn.Jargonectomy.com**



# Thank you for your time!



**FRONTIERS**  
CLINICAL & TRANSLATIONAL  
SCIENCE INSTITUTE  
AT THE UNIVERSITY OF KANSAS



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